NATIVE AMERICAN AGRICULTURE FUND

2023 REQUEST FOR APPLICATIONS WEBINAR
HOW TO ASK QUESTIONS

• Submit questions via the Questions box
• We will do our best to answer all questions in the time allotted
• Additional resources will be provided following the Q&A session for those that are not able to have their questions answered today
ABOUT NAAF

Keepseagle v. Vilsack settlement
Private charitable trust created in 2018
Expires in 2038
Fast Track
2019 - RRF
2020
2021
2022
To provide **business assistance**, **agricultural education**, **technical support**, and **advocacy services** to Native American farmers and ranchers to support and promote their continued engagement in agriculture.
Top Three States with NAAF Grantees

1. New Mexico (21 Grantees)
2. Arizona (17 Grantees)
3. Montana (15 Grantees)

According to the 2017 Census of Agriculture, the Navajo region expands throughout Arizona and New Mexico, with over 27,800 Native producers represented between the two states.
2023 RFA OVERVIEW
ELIGIBLE ENTITIES

- 501(c)(3) organizations
- Educational organizations
- Community Development Financial Institutions
- Tribes and their instrumentalities
NAAF encourages start-up nonprofit organizations that have applied for 501(c)(3) status from the IRS but not yet received a favorable determination to apply through a fiscal sponsor who can also provide important technical support for proposed project activities.

If fiscal sponsors are used, the fiscal sponsor must be an eligible 501(c)(3) organization and should follow the guidance in NAAF's fiscal sponsor information.

Note: The relationship between grantees and the fiscal sponsor is not managed by NAAF and are the sole responsibility of the grantee.
NAAF 2023 RFA

- Allowable Use of Funds
- Collaborators, Cooperators, Leveraging
- Unallowable Use of Funds
- Addressing Access to Capital
- Limitation on Indirect Costs
- Initial Review on Eligibility
- Cost Sharing or Matching Funds
- Eligibility of Previous Grantees
Access to capital was at the core of the Keepseagle case
A conversation on access to capital is available on our website
Applications that don't address access to capital will not be funded in 2023
Targeted Projects - 501c3 Organizations

General Focus: Business Assistance, Ag Education, Technical Support and/or Advocacy Services

Special Focus: Inflation assistance supply chain relief, Tribal Departments of Agriculture, and/or Market Access.

Available pool - $2,000,000
Minimum - $150,000
Maximum - $200,000
TARGETED PROJECTS - EDUCATIONAL ORGANIZATIONS

General Focus: Business Assistance, Ag Education, Technical Support and/or Advocacy Services

Special Focus: Agricultural Infrastructure (TCU’s only), Market Access

Available Pool - $2,000,000
Minimum - $150,000
Maximum - $200,000
EDUCATIONAL ORGANIZATION REMINDERS

BROAD DEFINITION

- Covers all those under Section 170(b)(1)(A)(ii) of the IRS Code, including K-12 and post-secondary institutions, such as
  - Tribal Colleges and Universities (TCUs)
  - Native American Serving Non-Tribal Institutions (NASNTIs), and
  - other institutions (must have history and experience in serving Native farmers and ranchers)

FURTHER RECOMMENDATIONS

- FRTEP involvement required at universities with the agents
TARGETED PROJECTS - CDFI'S

General Focus: Loan Capital, Re-granting Capital & Technical Assistance/Business Assistance

Special Focus: Inflation Assistance, Supply Chain Relief, Market Access

Available Pool - $4,000,000
No minimum but cannot request full available pool
TARGETED PROJECTS - TRIBES

General Focus: Business Assistance, Ag Education, Technical Support and/or Advocacy Services

Special Focus: Agricultural Infrastructure; Inflation Assistance Supply Chain Relief, Tribal Departments of Agriculture

Available Pool - $2,000,000
Minimum - $150,000
Maximum - $200,000
Instrumentalities of tribes (state or federally recognized) can mean any number of things. Tribal governments have the latitude to determine which entities are instrumentalities of their governments; NAAF only needs proper documentation of that status. If an organization wishes to be considered as an instrumentality of a Tribal government, the organization must secure and submit an authorizing document from their tribal government to that specific effect. A statement from an organization other than a tribal government will not suffice for this purpose.
TRIBES - IMPORTANT REMINDERS

LIMITED WAIVER OF SOVEREIGN IMMUNITY
Required - no exceptions

INDUSTRIAL HEMP
Feasibility or market studies only
YOUTH PROGRAMMING

- All eligible entity types
- Separate application process, but same deadline
- $20,000 - $200,000
- Due June 1, 2023
EVALUATION CRITERIA

- Impact on Access to Capital (25% weight)
- Proposed Results/Outcomes (25% weight)
- Farmer and Rancher Demand (20% weight)

- Team/Organizational Capacity and Collaborators (10% weight)
- Evaluation (10% weight)
- Innovation and Replicability (10% weight)
APPLICATION REVIEW

COMPONENTS

- Outcome/Results Based Projects
- Access to Capital
- Budget and Budget Narrative
- Grantee Meeting
- Intermediary Funds
- Resume of Key Personnel
- Cover Letters
- Support Letters (optional)
APPLICATION REVIEW CONT.

CONSIDERATIONS

- Progress Reporting & Compliance
- Confidentiality and Conflict of Interest
- Unsuccessful Applicants
BUDGET NOTES

- NAAF's Indirect Limit is 15% - no exceptions
- Applicants must follow the budget guidelines and use required templates
- Applicants must abide by request minimums and maximums as listed in each category
CRITICAL DEADLINES

NAAF 2023 GENERAL & YOUTH RFA CLOSES:
June 1, 2023 at 11:59 PM CT

REMEMBER:
There is no opportunity to edit the application after the deadline.
Returning applicants: logon with existing credentials

New applicants: click "Create New Account" button to access application

Welcome to the Native American Agriculture Fund’s Online Portal

New Users: Please “Create New Account” to complete the registration process and create your logon credentials. Completing this step will enable you to enter the application site and begin your application.

Existing Users: If you have already created an account, please enter your credentials and log in. If you forgot your password, please use the “forgot your password” link to the left to reset your password.

Not Sure? If you think that you or someone within your organization or tribe may have already registered in the system, do not create a new account. Please contact grants@nativeamericanagriculturefund.org to confirm the correct login information and receive your username and password.

Before you create an account be sure to review the following documents on our website:

- The Trust Agreement
- The Application Instructions
- The full Request for Funding Application Questions

https://nativeamericanagriculturefund.org/grants/
Native American Agriculture Fund

**Applicant Dashboard**

- **Applicant:** [Highlighted field]

- **Organization:** [Highlighted field]

**Contact Email History**

- If your organization information does not appear correct, please click the edit (pencil) icon.

**Active Requests:** 0

**Historical Requests:** 1

- You do not have any Active Requests. Click Apply to begin the application process.
Apply here to seek Targeted Funding for 501(c)(3) organizations, educational organizations, CDFIs, and Tribes/instrumentalities. This includes general focus and special focus areas (Ag Infrastructure; Beginning Farmer and Rancher; Inflation Assistance & Supply Chain Relief; Market Access; and Tribal Departments of Agriculture).

Apply here for youth programming.

Reminder: This application closes on Thursday, June 01, 2023, at 11:59 pm CT.
Application

Process: 2023 Request for Applications - Youth - Imported

Contact info

Applicant: 

Organization: 

If your organization information does not appear correct, please click the edit (pencil) icon.

Due by 06/01/2023 11:59 PM CDT.

Fields with an asterisk (*) are required.

Introduction
QUESTIONS AND DISCUSSION
CONTACT US

Email
grants@nativeamericanagriculturefund.org

Phone/Voicemail
479-445-6226
SAVE THE DATES

Schedule of 2023
NAAF RFA Webinars

- Thursday, April 20th from 2-4 PM CT (Youth RFA)
- Thursday, April 27th from 2-4 PM CT
- Thursday, May 11th from 2-4 PM CT
- Thursday, May 25th from 2-4 PM CT