



# NATIVE AMERICAN AGRICULTURE FUND

2023 REQUEST FOR  
APPLICATIONS WEBINAR



# HOW TO ASK QUESTIONS

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- Submit questions via the Questions box
- We will do our best to answer all questions in the time allotted
- Additional resources will be provided following the Q&A session for those that are not able to have their questions answered today





# ABOUT NAAF

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*Keepseagle v. Vilsack* settlement

Private charitable trust created in 2018

Expires in 2038

Fast Track

2019 - RRF

2020

2021

2022





# MISSION

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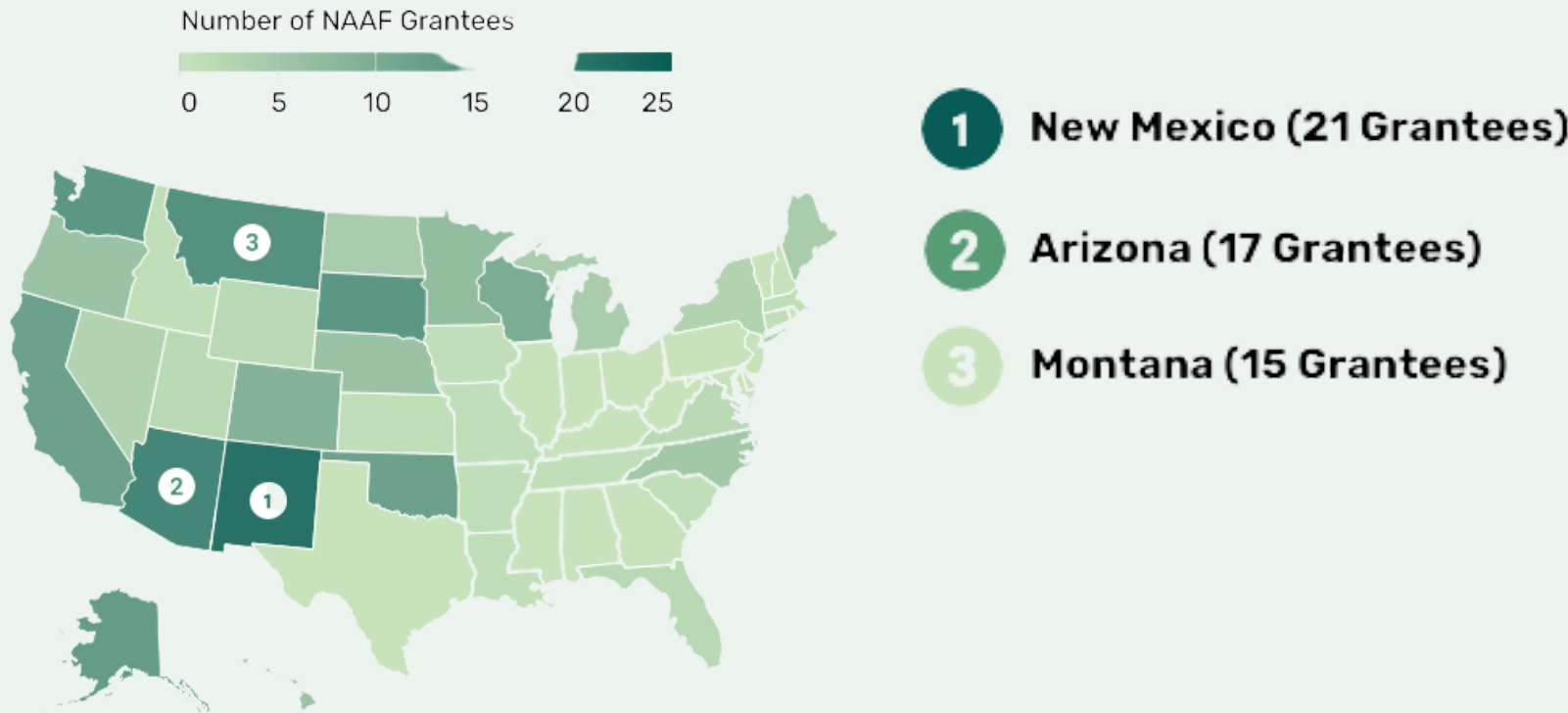
*To provide business assistance, agricultural education, technical support, and advocacy services to Native American farmers and ranchers to support and promote their continued engagement in agriculture.*



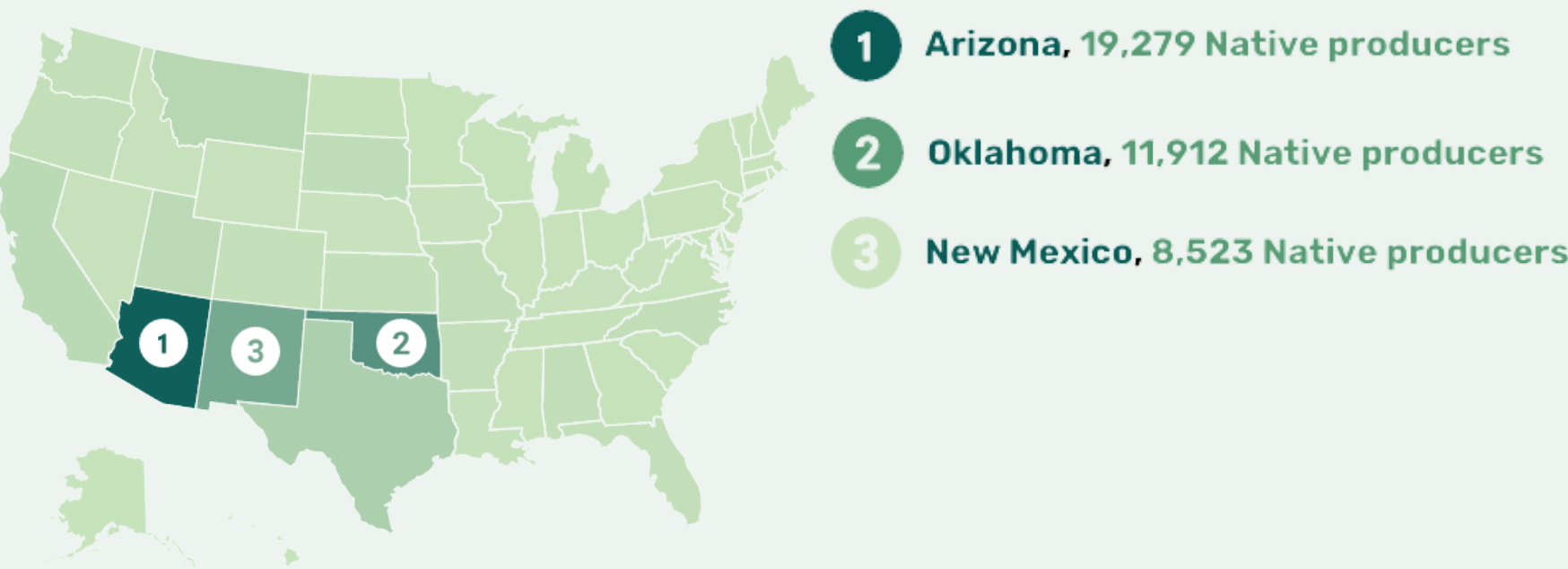


# NAAF GRANTEES FROM 2019-2022

## TOP THREE STATES WITH NAAF GRANTEES

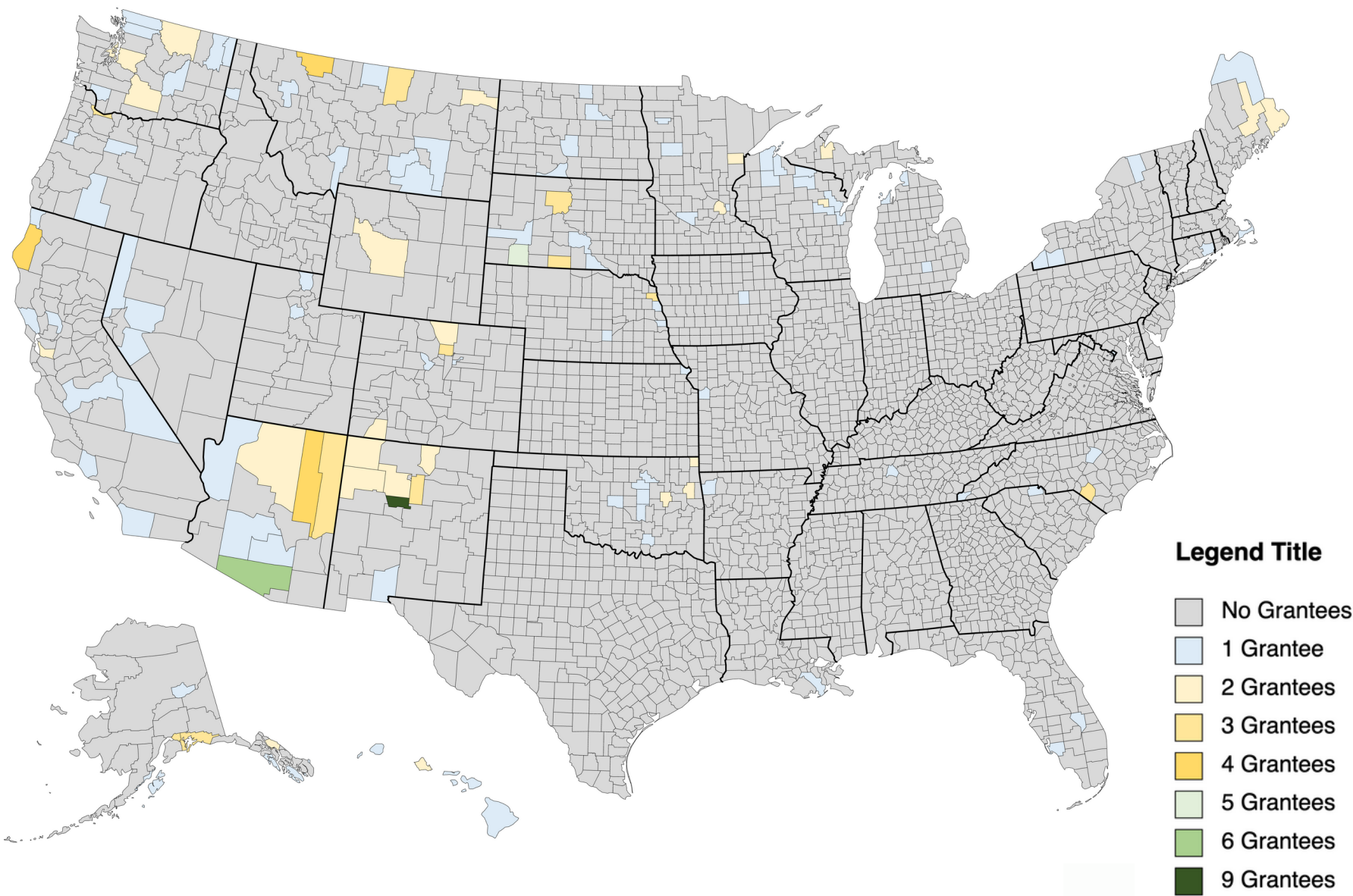


## NATIVE PRODUCERS THROUGHOUT THE US



According to the 2017 Census of Agriculture

## 2019-2022 GRANTEES BY COUNTY



**Note:** According to the 2017 Census of Agriculture, the Navajo region expands throughout Arizona and New Mexico, with over 27,800 Native producers represented between the two states.



# 2023 RFA OVERVIEW







# ELIGIBLE ENTITIES

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- 501(c)(3) organizations
- Educational organizations
- Community Development  
Financial Institutions
- Tribes and their  
instrumentalities



NAAF encourages start-up nonprofit organizations that have applied for 501(c)(3) status from the IRS but not yet received a favorable determination to apply through a fiscal sponsor who can also provide important technical support for proposed project activities.

If fiscal sponsors are used, the fiscal sponsor must be an eligible 501(c)(3) organization and should follow the guidance in NAAF's fiscal sponsor information.

Note: The relationship between grantees and the fiscal sponsor is not managed by NAAF and are the sole responsibility of the grantee.

# IMPORTANT: FISCAL SPONSOR





# NAAF 2023 RFA

- ALLOWABLE  
USE OF  
FUNDS
- COLLABORATORS,  
COOPERATORS,  
LEVERAGING
- UNALLOWABLE  
USE OF FUNDS
- ADDRESSING  
ACCESS TO  
CAPITAL
- LIMITATION  
ON  
INDIRECT  
COSTS
- INITIAL  
REVIEW ON  
ELIGIBILITY
- COST SHARING  
OR MATCHING  
FUNDS
- ELIGIBILITY  
OF  
PREVIOUS  
GRANTEES





# ACCESS TO CAPITAL

- Access to capital was at the core of the Keepseagle case
- A conversation on access to capital is available on our website
- Applications that don't address access to capital will not be funded in 2023



# TARGETED PROJECTS - 501C3 ORGANIZATIONS



General Focus: Business  
Assistance, Ag Education,  
Technical Support and/or  
Advocacy Services



Special Focus: Inflation  
assistance supply chain relief,  
Tribal Departments of  
Agriculture, and/or Market  
Access.



Available pool - \$2,000,000  
Minimum - \$150,000  
Maximum - \$200,000



# TARGETED PROJECTS - EDUCATIONAL ORGANIZATIONS



General Focus: Business Assistance, Ag Education, Technical Support and/or Advocacy Services



Special Focus: Agricultural Infrastructure (TCU's only), Market Access



Available Pool - \$2,000,000  
Minimum - \$150,000  
Maximum - \$200,000





# EDUCATIONAL ORGANIZATION REMINDERS

## BROAD DEFINITION

- Covers all those under Section 170(b)(1)(A)(ii) of the IRS Code, including K-12 and post-secondary institutions, such as
  - Tribal Colleges and Universities (TCUs)
  - Native American Serving Non-Tribal Institutions (NASNTIs), and
  - other institutions (must have history and experience in serving Native farmers and ranchers)

## FURTHER RECOMMENDATIONS

- FRTEP involvement required at universities with the agents



# TARGETED PROJECTS - CDFI'S



General Focus: Loan  
Capital, Re-granting Capital  
& Technical  
Assistance/Business  
Assistance



Special Focus: Inflation  
Assistance, Supply Chain  
Relief, Market Access



Available Pool - \$4,000,000  
No minimum but cannot  
request full available pool



# TARGETED PROJECTS - TRIBES



General Focus: Business  
Assistance, Ag Education,  
Technical Support and/or  
Advocacy Services



Special Focus: Agricultural  
Infrastructure; Inflation  
Assistance Supply Chain  
Relief, Tribal Departments  
of Agriculture



Available Pool - \$2,000,000  
Minimum - \$150,000  
Maximum - \$200,000



# INSTRUMENTALITIES

Instrumentalities of tribes (state or federally recognized) can mean any number of things. Tribal governments have the latitude to determine which entities are instrumentalities of their governments; NAAF only needs proper documentation of that status. if an organization wishes to be considered as an instrumentality of a Tribal government, the organization must secure and submit an authorizing document from their tribal government to that specific effect. a statement from an organization other than a tribal government will not suffice for this purpose.







# TRIBES - IMPORTANT REMINDERS

## LIMITED WAIVER OF SOVEREIGN IMMUNITY

Required - no exceptions

## INDUSTRIAL HEMP

Feasibility or market studies only



# YOUTH PROGRAMMING

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- All eligible entity types
- Separate application process,  
but same deadline
- \$20,000 - \$200,000
- Due June 1, 2023





# EVALUATION CRITERIA

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- Impact on Access to Capital (25% weight)
- Proposed Results/Outcomes (25% weight)
- Farmer and Rancher Demand (20% weight)



- Team/Organizational Capacity and Collaborators (10% weight)
- Evaluation (10% weight)
- Innovation and Replicability (10% weight)



# APPLICATION REVIEW

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## COMPONENTS

- Outcome/Results Based Projects
- Access to Capital
- Budget and Budget Narrative
- Grantee Meeting
- Intermediary Funds
- Resume of Key Personnel
- Cover Letters
- Support Letters (optional)





A close-up photograph of a grass seed head, showing the intricate details of the grains and the green stem. The background is a clear, bright blue sky with a hint of a blurred landscape at the bottom.

# APPLICATION REVIEW CONT.

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## CONSIDERATIONS

- Progress Reporting & Compliance
- Confidentiality and Conflict of Interest
- Unsuccessful Applicants



# BUDGET NOTES

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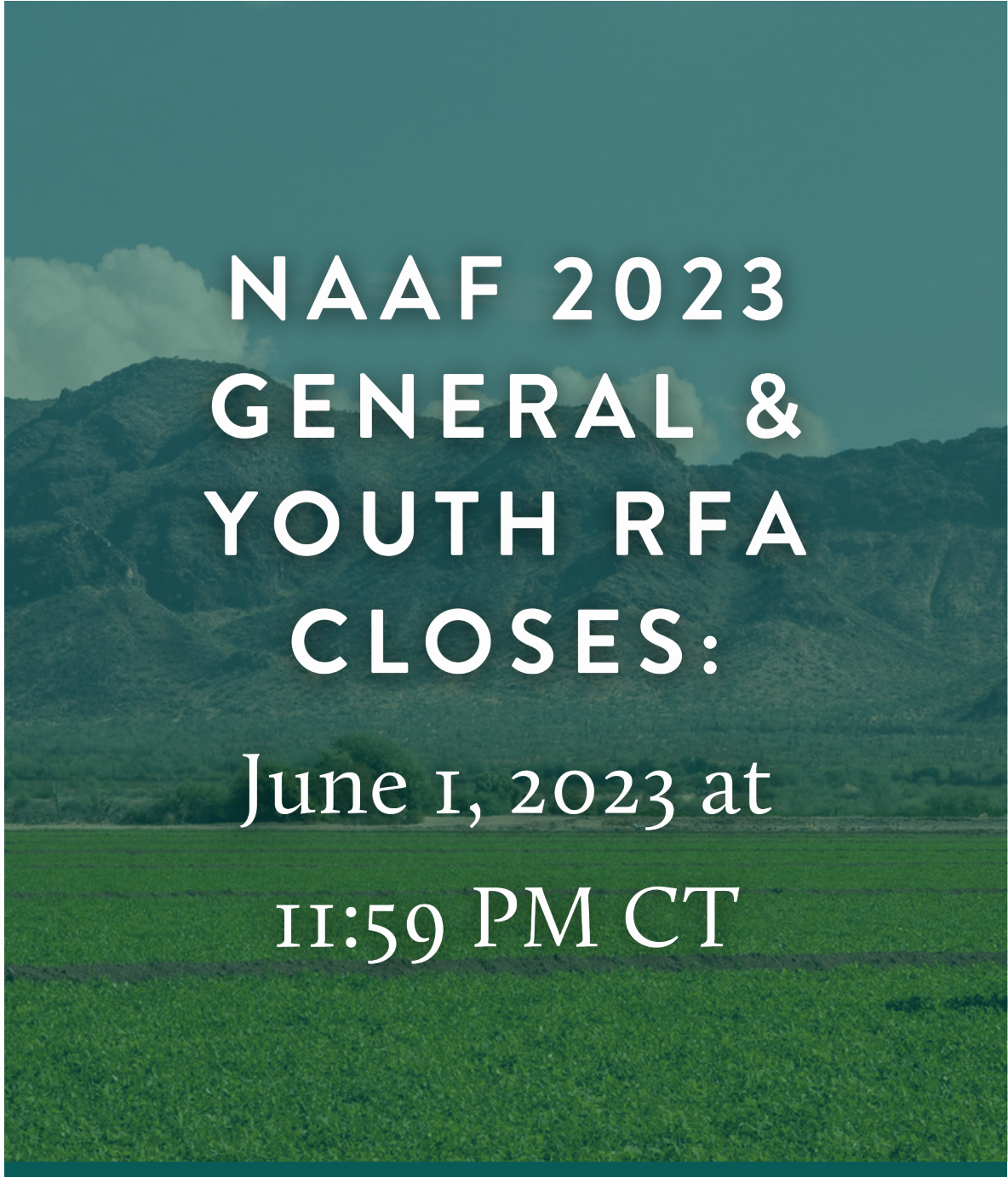
- NAAF's Indirect Limit is 15% - no exceptions
- Applicants must follow the budget guidelines and use required templates
- Applicants must abide by request minimums and maximums as listed in each category





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# CRITICAL DEADLINES



**NAAF 2023  
GENERAL &  
YOUTH RFA  
CLOSES:**

June 1, 2023 at  
11:59 PM CT

**REMINDER:**

There is no  
opportunity to edit  
the application after  
the deadline



# FOUNDANT - ONLINE APPLICATION

- Returning applicants: logon with existing credentials
- New applicants: click "Create New Account" button to access application

## Logon Page

Email Address\*

The Email Address\* field is required.

Password\*

The Password\* field is required.

[Forgot your Password?](#)

**Welcome to the Native American Agriculture Fund's Online Portal**

**New Users:** Please "Create New Account" to complete the registration process and create your logon credentials. Completing this step will enable you to enter the application site and begin your application.

**Existing Users:** If you have already created an account, please enter your credentials and log in. If you forgot your password, please use the "forgot your password" link to the left to reset your password.

**Not Sure?** If you think that you or someone within your organization or tribe may have already registered in the system, do not create a new account. Please contact [grants@nativeamericanagriculturefund.org](mailto:grants@nativeamericanagriculturefund.org) to confirm the correct login information and receive your username and password.

**Before you create an account be sure to review the following documents on our website:**

- The Trust Agreement
- The Application Instructions
- The full Request for Funding Application Questions

<https://nativeamericanagriculturefund.org/grants/>



# FOUNDANT - APPLICANT DASHBOARD


Native American Agriculture Fund




Apply

## Applicant Dashboard

Public Profile

**Applicant:**

**Organization:**

[Contact Email History](#)

**i** If your organization information does not appear correct, please click the edit (pencil) icon.

Active Requests **0**

Historical Requests **1**

**i** You do not have any Active Requests. Click [Apply](#) to begin the application process.



# FOUNDANT - HOW TO APPLY

Native American Agriculture Fund



Apply



Apply

Quick Search

2023 Request for Applications - General - Imported

Accepting Submissions from 03/28/2023 to 06/01/2023

Apply

Apply here to seek Targeted Funding for 501(c)(3) organizations, educational organizations, CDFIs, and Tribes/instrumentalities. This includes general focus and special focus areas (Ag Infrastructure; Beginning Farmer and Rancher; Inflation Assistance & Supply Chain Relief; Market Access; and Tribal Departments of Agriculture).

Preview

2023 Request for Applications - Youth - Imported

Accepting Submissions from 03/28/2023 to 06/01/2023

Apply

Apply here for youth programming.


Reminder: This application closes on Thursday, June 01, 2023, at 11:59 pm CT.


Preview




# FOUNDANT - APPLICATION



Native American Agriculture Fund







 Apply

Application

  Public Profile

 Copy Previous Answers

 Collaborate 0

Process: 2023 Request for Applications - Youth - Imported

Contact Info


Request


Documents


Applicant:


Organization:


Contact Email History

 If your organization information does not appear correct, please click the edit (pencil) icon.

 Application

 Question List

 Due by 06/01/2023 11:59 PM CDT.

 Fields with an asterisk (\*) are required.

Introduction



A large, modern greenhouse with a high, arched glass roof and a metal frame. The interior is filled with rows of lush green leafy plants, likely spinach or similar leafy greens, growing in a controlled environment. Several large, circular fans are suspended from the ceiling, indicating a climate control system. The text "QUESTIONS AND DISCUSSION" is overlaid in the center of the image in a bold, white, sans-serif font.

# QUESTIONS AND DISCUSSION





# CONTACT US

Email

[grants@nativeamericanagriculturefund.org](mailto:grants@nativeamericanagriculturefund.org)

Phone/Voicemail

479-445-6226



# SAVE THE DATES

## Schedule of 2023 NAAF RFA Webinars



- Thursday, April 20th from 2-4 PM CT (Youth RFA)
- Thursday, April 27th from 2-4 PM CT
- Thursday, May 11th from 2-4 PM CT
- Thursday, May 25th from 2-4 PM CT



